

**EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY  
Cooperative Pricing System #65MCESCCPS  
ACT Telecommunications  
Bid #ESCNJ 16/17-42**

Bid Date: 1/11/17

Bid Term: 7/1/17 – 6/30/20; **Extended to 6/30/22**

One bid package requested  
One bid package received

**RESOLUTION:**

That the Board of Directors approve the following:

WHEREAS, the New Jersey Association of School Business Officials (“NJASBO”) has contracted with the Educational Services Commission of New Jersey (“ESCNJ”) to act as the lead agency for the Alliance for Competitive Telecommunications (“ACT”); and

WHEREAS, the ESCNJ operates the State Approved Cooperative Pricing System #65MCESCCPS for the provision of services to its members; and

WHEREAS, the ESCNJ has developed bid specifications, advertised this bid in accordance with 18A:18A-21 and publicly opened and read the ACT bid on January 11, 2017.

NOW, THEREFORE, BE IT RESOLVED that the ESCNJ Board of Directors award the ACT contract to Xtel Communications, Inc., 401 Route 73 North, Building 10, Suite 106, Marlton, NJ 08053 as follows:

**ESCNJ “ACT” TELECOMMUNICATION BID - **VERIZON TERRITORY****

***INTRALATA (TOLL CALLS) PER MONTH***

Duration of Call	# of Calls	Cost Per Call
12 Seconds	3000	.0019
30 Seconds	5000	.00475
2 Minutes	22,000	.019
10 Minutes	1,500	.095
30 Minutes	1,000	.0285

**IN-STATE INTERLATA (IN-STATE LONG DISTANCE) PER MONTH**

Duration of Call	# of Calls	Cost Per Call
12 Seconds	25,800	.0019
30 Seconds	60,800	.00475
2 Minutes	120,400	.019
10 Minutes	1,800	.095
30 Minutes	900	.285

***INTERLATA (LONG DISTANCE (PER MONTH)***

Duration of Call	# of Calls	Cost Per Call
12 Seconds	4,500	.0019
30 Seconds	17,740	.00475
2 Minutes	52,380	.019
10 Minutes	4,940	.095
30 Minutes	800	.285

- Directory Assistance = \$.085 per call - No billing charges - No line conversion fees - PIC-C Charge = \$0.00 for all lines

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**ESCNJ “ACT” TELECOMMUNICATION BID - CENTURY LINK TERRITORY**

***INTRALATA (TOLL CALLS) PER MONTH***

<b>Duration of Call</b>	<b># of Calls</b>	<b>Cost Per Call</b>
12 Seconds	3000	.0174
30 Seconds	5000	.0435
2 Minutes	22,000	.174
10 Minutes	1,500	.87
30 Minutes	1,000	2.61

***IN-STATE INTERLATA (IN-STATE LONG DISTANCE) PER MONTH***

<b>Duration of Call</b>	<b># of Calls</b>	<b>Cost Per Call</b>
12 Seconds	25,800	.0174
30 Seconds	60,800	.0435
2 Minutes	120,400	.174
10 Minutes	1,800	.87
30 Minutes	900	2.61

***INTERLATA (LONG DISTANCE) PER MONTH***

<b>Duration of Call</b>	<b># of Calls</b>	<b>Cost Per Call</b>
12 Seconds	4,500	.0174
30 Seconds	17,740	.0435
2 Minutes	52,380	.174
10 Minutes	4,940	.87
30 Minutes	800	2.61

- Directory Assistance = \$.085 per call - No billing charges - No line conversion fees - PIC-C Charge = \$0.00 for all lines